



OFFICE OF THE PURCHASING AGENT

TOWN OF ARLINGTON
730 Massachusetts Avenue
Arlington, MA 02476

Telephone (781) 316-3003
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DATE: August 30, 2012

TO ALL BIDDERS

BID NO. 12-40

SUBJECT: Streetlight Retrofit & Maintenance

ADDENDUM NO. 1

TO WHOM IT MAY CONCERN:

With reference to the bid request relative to the above subject, please note the following:

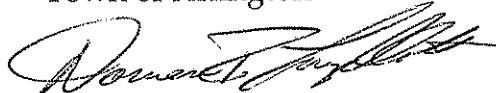
SEE ATTACHED

BIDDER MUST ACKNOWLEDGE ADDENDUM WITH SUBMISSION

All other terms, conditions and specifications remain unchanged.

Very truly yours,

Town of Arlington


Domenic R. Lanzillotti
Purchasing Officer

Responses to questions-note the term Town is used commonly to refer to all communities participating in this RFQ.

1. Are new photo cells to be installed with the new fixtures on this project, or are we supposed to use the existing photo cells with the new fixtures?

Fixtures shall be supplied with new photocells and photocell function is included in the warranty of the fixture and will be replaced if it fails at no cost to the town for the duration of the fixture warranty

2. Are the fixtures being installed reconnecting to the existing wire in the existing arm/pole?

Fixtures will be attached to the existing wiring and onto the existing mast arm. In the event the wiring is defective or in an unsafe state or the mast arm angle prevents the fixture from being mounted level the Town shall be notified. Replacing the wiring or mast arm must be approved by the Town in advance and they will reserve the right to inspect prior to approving this work.

3. Are the fixtures being installed onto existing arms?

See above.

4. On page 18 it reads "...Nema 3-prong twist lock photo control dimming receptacle...". Does this mean we need to supply a fixture with a dimming driver?

Dimming drivers will not be required however all supplied fixtures will have multi tap ballasts for 120-277 volts and the ability to alter the forward current in the field without specialized equipment.

5. Please clarify the warranty period. Page 19 calls out a 7 year warranty, but the "guarantees" section on page 11 makes it seem that a 10 year is required.

A ten year warranty will be provided by the selected company. This is independent of the manufacturer's warranty. You may supply a fixture with a minimum manufacturer's warranty of five years but you are still responsible to replace any failed units during the ten year contract period.

6. Who will pay for any police details required? If the answer is the contractor, please clarify how this can be quantified.

Police details are a pass through cost borne by the Town. However the selected Offeror is expected to coordinate with the Town to minimize these costs to the extent possible

7. The table of contents lists page 8 at "site visit registration". I do not see any reference to this on page 8. Please clarify.

Site visits as needed to prepare responses are the responsibility of the Offeror.

8. Per the RFP, we are responsible for ongoing warranty repairs and incidental maintenance for the term of the warranty. Are warranty repairs/incidental maintenance limited to replacement of a failed fixture and/or photo cell? Meaning work like wire replacements, pole knockdowns, arm pole transfers etc. would be invoiced as extra?

Warranty repairs are limited to fixture failure including the photocell. Mast arm repairs, wiring replacements, storm damage, knockdowns underground faults shall be treated as extra work and will be coordinated with the Town. The Town reserves the right to contract with others or to seek multiple quotes at any time. Offerors should provide their standard rates for labor and materials typical for streetlighting repairs.

9. Per attachment G, page 11, it references a price for "quarterly monitoring and reporting services". What is encompassed in the work for "quarterly monitoring and reporting services"?

Quarterly monitoring and reporting is a standard requirement for MGL 25a performance contracts and refers to monitoring of the streetlight billing to verify guaranteed savings are being met. Due to the nature of streetlight billing, once the Town is satisfied the utility is properly billing for the new inventory and the guaranteed savings are being met they may opt to waive further monitoring and reporting. However this does not waive the monthly repair service reports for any completed repairs.

The RFP states that "The Town would like to finance the proposed costs through the savings and with other available funds to

improve the system reliability and appearance."

Question:

10. Will this project be a performance based contract where savings will be used to pay all or a portion of the contract amount?

This is a Performance contract as defined by MGL25a section 11i. These projects must provide sufficient savings to offset the project costs and in this instance the fiancé period is limited to ten years or less. Each Town may choose to have the Offeror provide the required financing for the project. At the present time the only community that will require financing is Natick. However, Offerors must be prepared and capable of providing any required financing of the net (net of any incentives and or grants the community applies to the project) project costs.

11. Is a 7 year or 10 year warranty required for the fixtures? The spec calls out 7 years, but the warranty clause for the contractors requires 10 years.

See 5. Above

12. What is the criteria and who is responsible for determining the accuracy of the LED replacement in terms of lumen output/wattage?

It is the responsibility of the Offeror to determine the proper LED package to meet the Town's requirements. It is expected each respondent has sufficient experience in these type conversions to be able to provide a sound recommendation and is familiar with the Rp-8 guidelines. The initial offering by each respondent should provide for maintaining current lighting levels. Each Offeror must realize they assume the risk of having to make changes to satisfy the community.